

AFP

Association of
Fundraising Professionals

Review

FORMERLY NSFRE

DECEMBER 2004

PALM BEACH COUNTY CHAPTER

National Philanthropy Day Luncheon A Huge Success

Even in the face of two hurricanes and having to change our original date, the 18th Annual National Philanthropy Day Luncheon was a huge success. Just one week after reopening following hurricane repairs, the Ritz Carlton hosted our awards luncheon with over 300 people in attendance. Our Mistress of Ceremonies, Chandra Bill, did an outstanding job of presenting the awards to winners in five categories including a new category, the Outstanding Youth in Philanthropy award. Awards winners for this year included:



See more photos on page 2...

OUTSTANDING PHILANTHROPIC ORGANIZATION

Rotary

OUTSTANDING PHILANTHROPIC FOUNDATION

The Samuel J. and Connie M. Frankino Charitable Foundation

OUTSTANDING YOUTH IN PHILANTHROPY

Aaron G. Grossman

OUTSTANDING VOLUNTEER FUNDRAISER

Susan Keenan

OUTSTANDING PHILANTHROPISTS

Leo and Anne Albert

A *special thanks* goes to our presenting sponsor **Merrill Lynch – Lansing, Lacy, Hutcheon Group** and **Wachovia** who sponsored a reception for honored guests. Other sponsors included *The Palm Beach Post*, **The Ritz Carlton**, **Creation Productions, Inc.** and **Jupiter Medical Center Foundation**.

Last but not least we must thank all our members who volunteered their time and effort in addition to their regular duties to insure this event was a success. **Suellen Mann** of Jupiter Medical Center Foundation deserves a debt of gratitude. Not many event chairs

could remain as calm, cool and collected as Suellen did upon learning that their venue suffered severe hurricane damage and that we had to change the date less than 8 weeks out but Suellen handled this like the professional she is. Hats off to Suellen for a job well done! This was a team effort and the rest of the team deserves a round of applause for their hard work and dedication. This year's committee included: *Stanton Collemer, Sonya Davis, Kathleen Emmett, Dennis Krause, Mary O'Donnell, Kelly Patrick, Jan Rodusky, Graham Russell, Lorie Stinson, Marge Sullivan and Suzanne Cabrera.*

President's Message

I can't believe we are coming to the close of another AFP Chapter year. Our chapter's Annual Meeting will be held in December and new officers will be elected for 2005. You will notice that we have a few officers running for a second term including Marie Deckert, Lorie Stinson and yours truly. This was not because we were having difficulty finding people to run for office but because we are trying to move to two-year terms wherever possible. The one-year terms make board operations difficult in terms of continuity and project follow through. It takes board members several months to learn their positions and just when they feel comfortable and started initiating projects, they would find their terms coming to a close. The one-year terms are especially difficult in an all volunteer organization where there is no paid staff to ease the transition. Some positions that are particularly time consuming will remain one-year commitments. Furthermore, no one will be asked to take on a second term when their professional and personal commitments do not allow for it but, in general, we will be looking for board members who can make a two year commitment. We will also be looking to expand our committee structure to get more of our members involved and appoint co-chairs in positions that are particularly time consuming such as National Philanthropy Day. Ideally these terms will be staggered so that one half the board will rotate off each year leaving a good mixture of experienced and new board members to lead the organization. This is our plan in theory but it may take a few years before it is working exactly as envisioned. If you have any comments or ideas, please feel free to contact me. This organization is only as strong as you the members make it.

One new initiative we would like to implement this coming year is more networking opportunities in the southern and northern parts of the county. We would like to hold either breakfast or after hours networking events in both the Boca Raton and Jupiter areas. The luncheons offer very little in terms of networking due to the programs so this would offer an opportunity to get to know our fellow members as well as some geographic diversity. This new initiative will take volunteer effort so if you are interested in helping to set up these networking events, please contact me so we can get the first ones planned as soon as possible.

Thanks for a wonderful year. Wishing you safe and happy holidays.

Respectfully,

Suzanne
Suzanne P. Cabrera, CFRE

NEW MEMBERS

David Abernathy, *Realtor/Associate*
Keyes Company

David A. Luhrsen, Ph.D. *Director of Development*
Northwood University

Christopher Surrige, *Foundation Director*
Foundation for Comprehensive
Community Care

Photos from 2004 Philanthropy Awards Day



Suellen Mann (l.) and Chandra Bill



Kelly Patrick



Jean Starkey, Rotary, with
Pam Henderson



Dennis Krause and Santa

MONTHLY MEETING NOTICE

December 16, 2004

ANNUAL MEETING

The Governor's Club

Noon Buffet Luncheon

11:30 a.m. Networking • 12:00 Program

Fax or email your RSVP to:

Kathleen B. Emmett (561) 273-2259

kemmett@hpbc.com by Fri., Dec. 10, 2004

Member Registration

Name _____

Organization _____

Phone _____

Guest Registration

Name _____

Organization _____

Phone _____

Are you an AFP member? Yes No

If no, would you like membership information? Yes No

Visit the AFP website at www.afppbc.org for current AFP Job Bank Listings

NOTE TO EMPLOYERS AND JOB SEEKERS: This column will continue to be published as a free service to our AFP members and member agencies. There is a nominal charge of \$25 per listing to non-AFP members and member agencies. Please contact Job Bank Chair and Board Member, Dennis Krause at 561-637-7566 or email him at dkrause@adelphia.net. Text may be edited due to space constraints.

Campaign Director-

A full-service fundraising consulting firm, seeks a Campaign Director to work with current and potential clients in the Mid-Atlantic and Southeastern United States. The ideal candidate will have extensive professional experience in the development field and a proven track record of success developing results-oriented campaign strategies and effective communications plans.

The Campaign Director will work directly with client, staff and volunteer leadership to plan and prepare campaign solicitations and communications. Minimum Requirements: Bachelor degree required; CFRE preferred; three to five years experience in the nonprofit fundraising field, with preference given for experience in higher education.

Please submit resume, cover letter, and three professional references to: contact@sheridangp.com.

Director of Development - *International Game Fish Association*

The International Game Fish Association is seeking a Director of Development. IGFA is a non-profit organization committed to the conservation of game fish and promoting responsible, ethical angling practices, through education, rule making and record keeping. Additionally, IGFA maintains the world's records for saltwater, freshwater, fly fishing catches and state-freshwater records, establishes international angling regulations and operates the Fishing Hall of Fame and Museum at its Dania Beach, FL location.

The operating budget for the Association is approximately \$5 million and is governed by the Board of Trustees under the direction of the President.

We seek a seasoned development professional who will bring experience in all areas of fundraising including direct mail, foundation and corporate relations, special events, major gift and planned giving programs and a knowledge of capital or endowment campaigns. At least seven to ten years of experience are necessary however of utmost importance is a deep passion and strong desire for recreational fishing and aquatic resource conservation. Understanding the world of fishing as well as the ability to comfortably speak about angling is the most important aspect we seek.

The qualified individual will have a Bachelor's degree, however an advanced degree is preferable. Excellent verbal and written communication skills are required. The ability to travel occasionally to IGFA events and tournaments is necessary.

For additional information please contact:

Jane M. Luiso, Principal
Kittleman & Associates
200 East Broward Blvd., Suite 1920
Ft. Lauderdale, FL 33301
Ph: 954-712-1101, FAX: 954-712-1102
E-mail:jluiso@kittleman.net
Please refer to Job Code: AFPPB-86-A

Part-time Fund Development Coordinator *Kids@Home, Inc.*

Kids@Home provides a comprehensive array of independent living and self-sufficiency services to foster teens and former young people in foster care. Through housing, education, vocation/employment, life skill development, and care management, we currently serve 50 current and/or former foster teens in Palm Beach and Broward Counties. Further, Kids@Home coordinates the entire Independent Living Service Array for over 300 teens and young people in Palm Beach County.

In January of 2005, Kids@Home will be further expanding to provide supportive housing to 8 transitioning foster teens who would otherwise become homeless in Broward County.

Kids@Home is seeking a well-rounded, part-time fund development associate to manage our grants, special events, and marketing needs. The successful candidate must have at least three (3) years of progressive fund development experience to include grant writing, special events coordination, and marketing. Individual will be responsible with grant research and writing, special events planning and coordination, database file management, and letter writing. Individual will work closely with the President/CEO and the Director of Programs and Services. Must be proficient in Microsoft Office, extremely well-written, and fully capable of working with "high-end" prospective donors. Must have a minimum of a Bachelor's Degree. Excellent salary in a leading organization in the field of Independent Living.

Please email a letter of interest and resume to Dan Brannen, President & CEO, at dbrannen@kidsathome.org.



Palm Beach County Chapter Board of Directors

PRESIDENT

Suzanne Cabrera, CFRE 561-494-0125 ext. 137
The Lord's Place, Inc. scabrera@thelordsplace.org

PRESIDENT-ELECT

Stanton F. Collemer 561-833-6333
Palm Healthcare Foundation scollemer@palmhealthcarefoundation.org

SECRETARY

Lorie Stinson 561-790-5245
South Florida Fair and Exposition lorie@southfloridafair.com

TREASURER

Stephen Bardy 561-868-4300
Children's Home Society of FL stephen.bardy@chsfl.org

VICE-PRESIDENT— PROGRAMS

Marie A. Bloom Deckert, CFRE 561-515-1527
Bascome Palmer Eye Institute mbloom@miami.edu

VICE-PRESIDENT— MEMBERSHIP

Kristin Lidinsky 561-732-2110 ext. 225
Healthy Mothers, Healthy Babies klidinsky@hmbpbpc.org

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Easter Seals Florida jtowner@fl.easter-seals.org

MEMBER SOCIAL CHAIR

Margaret P. Hudson 561-433-0060
At Home Safe Foundation mhudson@tcphs.org

CERTIFICATION/EDUCATION CHAIR

Richard T. Schuster, CFRE 561-868-3450
Palm Beach Comm College Fdtn schuster@pbcc.edu

FLORIDA CONFERENCE CHAIR

Stephen Bardy 561-868-4300
Children's Home Society of FL stephen.bardy@chsfl.org

JOB BANK CHAIR

Dennis Krause 561-637-7566
International Interior Design Assoc. dkrause@adelphia.net

CHAPTER SERVICES CHAIR

Kathleen Emmett, CFRE 494-0125 ext. 126
The Lord's Place kemmett@thelordsplace.org

MENTORING CHAIR

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Palm Healthcare Foundation jrodusky@palmhealthcarefoundation.org

DIVERSITY CHAIR

Raymond T. Adams 561-840-0194
PATCH Advisory Council PatchofPBC@aol.com

NEWSLETTER CHAIR

Sandy Thomas 561-882-0342
KidSanctuary, Inc. thomasart@adelphia.net

PUBLIC RELATIONS CHAIR

Patricia Montesino, CFRE 561-805-6298
School of the Arts Foundation pmontesino@soafi.org

SCHOLARSHIP CHAIR

Graham M. Russell 832-5196 ext. 1117
Norton Museum of Art russellg@norton.org

SPONSORSHIP CHAIR

Donna V. Ghioto Cell 561-602-3726
Success Marketing & Consulting dghioto@adelphia.net

NATIONAL PHILANTHROPY DAY CHAIR

Suellen K. Mann 561-745-5728
Jupiter Medical Center Foundation smann@mail.jupitermed.com

IMMEDIATE PAST PRESIDENT

Roxanne Jacobs, CFRE 561-965-8500
Palm Beach Hab Center rjacobs@pbhab.com

AFP to Participate in Groundhog Job Shadow Day February 2, 2005

The following information provided by Junior Achievement explains Groundhog Job Shadow Day:

What is Groundhog Shadow Day?

A nationally recognized event that gives middle and high school students an up-close look at the world of work. Junior Achievement will mobilize Palm Beach County business volunteers to bring students into the workplace and provide information on various careers.

When is it?

While "job shadow" programs for grades K-12 run year-round, February 2, 2005 is the date when the majority of middle/high school students and business participate.

Where does Groundhog Job Shadow Day take place?

The students will "shadow" participating mentors at a wide variety of work-sites throughout Palm Beach County. The experience can last a half or full day and typically one meal is provided.

Who coordinates the event?

Junior Achievement will provide all necessary materials and coordinate the details of the event with the schools and places of business. The National Groundhog Job Shadow Day Coalition includes Junior Achievement Worldwide, the U.S. Department of Education, and U.S. Department of Labor.

As a workplace host, what are my responsibilities?

- Complete the Host Information Form.
- Assume responsibility for the student(s) during the assigned time on Wednesday, February 2, 2005. (Approximately 2-3 hours, including lunch)
- Educate the student(s) on the skills necessary to do your job.
- Demonstrate different aspects of the job.
- Complete all paperwork provided by Junior Achievement, including confirmation requests and an evaluation of Groundhog Job Shadow Day.

As a workplace host, what is my role?

- Show a desire to work with students and introduce them to positive aspects of work
- Willing to dedicate at least a half-day to the students
- Desire to invest in the student's current and future career path
- Demonstrate and explain effective work methods
- Introduce students to other departments within the business

How do I get involved?

Complete a Host Information Form and fax it to Mollie Rhodes at (561) 242-9469. Call Mollie at (561) 242-9468 or email mollie@juniorachievement.com